

FEDERAL UNIVERSITY OF CEARÁ CENTER OF TECHNOLOGY DEPARTMENT OF CHEMICAL ENGINEERING

LEONARDO DE PÁDUA AGRIPA SALES

## AN INTEGRATED OPTIMIZATION AND SIMULATION MODEL FOR REFINERY PLANNING INCLUDING EXTERNAL LOADS AND PRODUCT EVALUATION

Um modelo integrado de simulação e otimização para o planejamento de refinarias incluindo cargas externas e avaliação de produtos

> Fortaleza – Ceará June 2016

## An integrated optimization and simulation model for refinery planning including external loads and product evaluation

Bachelor Thesis submitted to the Department of Chemical Engineering in partial fulfillment of the requirements for the degree of Bachelor of Science in Petroleum Engineering at the Federal University of Ceará.

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Fortaleza, June 24th, 2016

## Resumo

adas as incertezas da indústria do petróleo a nível mundial, existe uma crescente preocupação com o planejamento da produção das refinarias. Embora existam modelos para este planejamento, eles são bastante limitados em sua utilização, pois abrangem poucos cenários de operação. Este estudo descreve uma abordagem integrada envolvendo a simulação de unidades e a otimização não-linear das operações de *blending* a fim de obter um planejamento da produção que maximize o lucro obtido. O problema é modelado através da interface do software LINGO 16.0 e é resolvido utilizando-se o Global Solver do aplicativo. Um estudo de caso com base na Refinaria de Paulínia é apresentado e as cargas externas, a adição de produtos e a avaliação do preço dos produtos são estudadas, alcançando a solução ótima global para o *blending* em menos de um segundo em todos os cenários analisados, garantindo assim a utilidade do modelo no planejamento da produção de refinarias, sendo também importante para as análises de sensibilidade e a determinação dos pontos de equilíbrio para cargas externas e novos produtos. Os resultados apontam que esta nova abordagem tem um potencial considerável para obter ganhos significativos em termos de planejamento e aumento nos lucros. A flexibilidade do modelo aliada com a sua rápida obtenção de boas soluções são destaques da abordagem proposta.

**Palavras-chave:** Otimização de refinarias. Planejamento da produção. Sistemas de suporte à decisão. Programação não-linear.

## Abstract

B ecause of its potential benefits, petroleum refineries are increasingly concerned about their planning operations. Although models for this planning exist, they are bounded into their usefulness. This study describes an integrated approach involving nonlinear optimization and simulation of refinery units in order to obtain a production planning for a given refinery that maximizes profit. The problem is modeled through the LINGO 16.0 software interface and is solved using LINGO's Global Solver. A case study pertaining Refinaria de Paulínia (REPLAN) is proposed, and external loads, product adding, and product pricing is studied, achieving global optimum solution for the blending on less than a second on every case, assuring the model usefulness into refinery planning and being important to sensitivity analyses and the determination of break-even points of external loads and of new products. The results indicate that this new approach has a considerable potential for achieving significant gains in terms of planning and profit increase. The flexibility of the model allied with its quick generation of good solutions is highlighted.

**Keywords:** Refinery optimization. Production planning. Decision support systems. Nonlinear programming.

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# List of Symbols

### Indexes and sets

| $c \in C$ | set of available campaigns for distillation in the refinery.    |
|-----------|---|
| $d \in D$ | subset of distillation units in the refinery.                   |
| $e \in E$ | set of available campaigns for other processes in the refinery. |
| $i \in I$ | set of intermediate fractions.                                  |
| $k \in K$ | subset of intermediate fractions produced at distillation.      |
| $o \in O$ | set of oils used in the refinery.                               |
| $p \in P$ | set of products produced in the refinery.                       |
| $t \in T$ | subset of intermediate fractions produced at other processes.   |
| $u \in U$ | set of processing units in the refinery.                        |
| $w \in W$ | subset of other processing units in the refinery.               |

#### Constants

| $CDS_d$     | operational cost of distillation unit $d$ ( $/m^3$ ).  |
|-------------|--|
| CDT         | distillation unit operating cost (\$).   |
| CPR         | unit operating cost $($ \$ $).$  |
| $CPS_w$     | operational cost of unit $w$ (\$/m <sup>3</sup> ).   |
| $CTS_k$     | current external intermediate $k$ load price ( $^{m^3}$ ).   |
| $EXP_{iwe}$ | expansion of intermediate $i$ processed through campaign $e$ in  |
|             | unit $w$ (% volume).   |
| $FOC_i$     | octane enhance factor of intermediate $i$ .  |
| $IVI_i$     | viscosity index of intermediate $i$ produced. The viscosity blending index   |
|             | is calculated as seen on Bueno (2003): $IVI = \ln\left(\frac{VISCOSITY(cSt)}{\ln(VISCOSITY(cSt)\cdot 1000)}\right).$ |

| $IVI_{max,p}$ | maximum viscosity index of product $p$ .   |
|---------------|--|
| $IVI_{min,p}$ | minimum viscosity index of product $p$ .   |
| $IVI_{odck}$  | viscosity blending index at 50°C of intermediate $k$ , which belongs to oil $o$ ,  |
|               | processed through campaign $c$ in distillation unit $d$ .                          |
| $IVI_{wte}$   | viscosity index of intermediate $t$ , processed through campaign $e$ in unit $w$ . |
| $IVIT_k$      | viscosity index of intermediate $k$ from an external load.                         |
| $MKC_{max,p}$ | maximum market of product $p$ supplied (m <sup>3</sup> ).                          |
| $MKC_{min,p}$ | minimum market of product $p$ supplied (m <sup>3</sup> ).                          |
| $NPG_{max}$   | maximum distilled naph<br>tha composition in gasoline (% volume).                  |
| $NPG_{min}$   | minimum distilled naphtha composition in gasoline ( $\%$ volume).                  |
| $OCT_i$       | octane rating of intermediate $i$ produced.  |
| $OCT_{min,p}$ | minimum octane rating of product $p$ .   |
| $OCT_{odck}$  | octane rating of intermediate $k$ , which belongs to oil $o$ , processed through   |
|               | campaign $c$ in distillation unit $d$ .  |
| $OCTT_k$      | octane rating of intermediate $k$ from an external load.                           |
| $PDT_k$       | volume of intermediate k produced in distillation $(m^3)$ .                        |
| $POS_o$       | current oil $o$ price ( $/m^3$ ).  |
| $PPR_t$       | volume of intermediate t produced in a process unit $(m^3)$ .                      |
| $PPS_p$       | current product $p$ price ( $^{m^3}$ ).  |
| $QDT_{max,d}$ | maximum distillation volume of unit $d$ (m <sup>3</sup> ).                         |
| $QDT_{min,d}$ | minimum distillation volume of unit $d$ (m <sup>3</sup> ).                         |
| $QDT_{odc}$   | volume of distilled oil $o$ , processed through campaign $c$ in distillation       |
|               | unit $d$ (m <sup>3</sup> ).  |
| $QDTO_o$      | volume of oil $o$ processed in the refinery (m <sup>3</sup> ).                     |
| $QDTU_d$      | volume processed in distillation unit $d$ (m <sup>3</sup> ).                       |
| $QPR_{iwe}$   | volume of intermediate $i$ processed   |
|               | in unit $w$ through campaign $e$ (m <sup>3</sup> ).                                |
| $QPR_{max,w}$ | maximum process volume of unit $w$ (m <sup>3</sup> ).                              |
| $QPR_{min,w}$ | minimum process volume of unit $w$ (m <sup>3</sup> ).                              |
| $QPRU_w$      | volume processed in unit $w$ (m <sup>3</sup> ).                                    |
| $RDT_{odck}$  | volumetric fraction of intermediate $k$ , which belongs to oil $o$ , processed     |
|               | through campaign $c$ in distillation unit $d$ (% volume).                          |
| $RPR_{iwte}$  | volumetric fraction of processed intermediate $t$ , which belongs to inter-        |
|               | mediate <i>i</i> , processed through campaign <i>e</i> in unit $w$ (% volume).     |
| $RPR_{wie}$   | sulfur transfer factor for intermediate $i$ , processed through campaign $e$       |
|               | in unit $w$ (% weight).  |
|               |  |

| $SPC_i$       | specific mass of intermediate $i$ produced (kg/m <sup>3</sup> ).              |
|---------------|---|
| $SPC_{odck}$  | specific mass of intermediate $k$ , which belongs to oil $o$ , processed      |
|               | through campaign $c$ in distillation unit $d$ (% volume).                     |
| $SPC_{wte}$   | specific mass of intermediate $t$ , processed through campaign $e$            |
|               | in unit $w$ (kg/m <sup>3</sup> ).   |
| $SPC_w$       | specific mass of the load in unit $w$ (kg/m <sup>3</sup> ).                   |
| $SPCT_k$      | specific mass of intermediate $k$ from an external load (kg/m <sup>3</sup> ). |
| $SUL_i$       | sulfur content of intermediate $i$ produced (% weight).                       |
| $SUL_{max,p}$ | maximum sulfur content of product $p$ (% weight).                             |
| $SUL_{odck}$  | sulfur content of intermediate $k$ , which belongs to oil $o$ , processed     |
|               | through campaign $c$ in distillation unit $d$ (% weight).                     |
| $SUL_{tw}$    | sulfur content of intermediate $t$ produced in unit $w$ (% weight).           |
| $SUL_t$       | sulfur content of intermediate $t$ (% weight).                                |
| $SUL_w$       | sulfur content of the load in unit $w$ (% weight).                            |
| $SULT_k$      | sulfur content of intermediate $k$ from an external load (% weight).          |
| $VOL_{max,o}$ | maximum oil $o$ volume (m <sup>3</sup> ).                                     |
| $VOL_{min,o}$ | minimum oil $o$ volume (m <sup>3</sup> ).                                     |
| $VTR_i$       | volume transferred of intermediate $i$ to the refinery (m <sup>3</sup> ).     |

### Decision variables

| $EST_i$     | volume of intermediate $i$ that is stocked (m <sup>3</sup> ).                          |
|-------------|--|
| $IVI_p$     | viscosity index of the product $p$ obtained by the blending                            |
|             | of intermediates.  |
| NPG         | distilled naphtha composition in gasoline ( $\%$ volume).                              |
| $OCT_p$     | octane rating of the product $p$ obtained by the blending of intermediates.            |
| $PBL_p$     | volume of the product $p$ obtained by the blending of intermediates (m <sup>3</sup> ). |
| $QBL_{i,p}$ | volume of intermediate <i>i</i> transferred to product $p$ (m <sup>3</sup> ).          |
| $SPC_p$     | specific mass of the product $p$ obtained by the blending of                           |
|             | intermediates (kg/m <sup>3</sup> ).  |
| $SUL_p$     | sulfur content of the product $p$ obtained by the blending of                          |
|             | intermediates ( $\%$ weight).  |
| RVP         | income generated by product sales (\$).  |
|             |  |

## List of Abbreviations

## Intermediates and products

| AR1 | fraction produced on distillation unit (distillation range temperature  |
|-----|---|
|     | between 440°C and 560°C) routed to catalytic cracking unit.             |
| GHK | fraction produced on delayed coking unit routed to catalytic cracking   |
|     | unit, catalytic hydrotreatment unit and blending pools.                 |
| GLK | fraction produced on delayed coking unit routed to catalytic            |
|     | cracking unit and catalytic hydrotreatment unit.                        |
| GMK | fraction produced on delayed coking unit routed to catalytic cracking   |
|     | unit, catalytic hydrotreatment unit and blending pools.                 |
| GO1 | fraction produced on distillation unit (distillation range temperature  |
|     | between 405°C and 440°C) routed to catalytic cracking unit.             |
| HD1 | fraction produced on distillation unit (distillation range temperature  |
|     | between 306°C and 405°C) routed to process units and blending pools.    |
| HDI | fraction produced on catalytic hydrotreatment unit routed to            |
|     | blending pools.   |
| HN1 | fraction produced on distillation unit (distillation range temperature  |
|     | between 140°C and 170°C) routed to blending pools.                      |
| HNK | fraction produced on delayed coking unit routed to catalytic            |
|     | hydrotreatment unit.  |
| KR1 | fraction produced on distillation unit (distillation range              |
|     | temperature between 170°C and 225°C) routed to blending pools.          |
| LCO | fraction produced on catalytic cracking unit routed to catalytic hydro- |
|     | treatment unit and blending pools.                                      |
| LD1 | fraction produced on distillation unit (distillation range temperature  |
|     | between $225^{\circ}$ C and $306^{\circ}$ C) routed to blending pools.  |

| LN1 | fraction produced on distillation unit (distillation range temperature |
|-----|--|
|     | between 20°C and 140°C) routed to blending pools.                      |
| LNK | fraction produced on delayed coking unit routed to                     |
|     | catalytic cracking unit.   |
| LP1 | fraction produced on distillation unit (distillation range temperature |
|     | up to $20^{\circ}$ C) added to the final product LPG.                  |
| LPC | fraction produced on catalytic cracking unit added to the final        |
|     | product LPG.   |
| LPG | Liquefied Petroleum Gas.   |
| LPK | fraction produced on delayed coking unit added to the                  |
|     | final product LPG.   |
| NFC | fraction produced on catalytic cracking unit routed to blending pools. |
| OLD | fraction produced on catalytic cracking unit routed to blending pools. |
| VR1 | fraction produced on distillation unit (distillation range temperature |
|     | beyond 560°C) routed to delayed coking unit and blending pools.        |

### **Refinery units**

| CDU | Crude Distillation Unit.       |
|-----|--------------------------------|
| DCU | Delayed Coking Unit.           |
| FCC | Fluid Catalytic Cracking unit. |
| HDT | Hydrotreatment unit.           |

## Distillation campaigns

| ASPHALT  | campaign that separates heavy vacuum residuum                |
|----------|--|
|          | for asphalt production.                                      |
| HSC      | High Sulfur Content campaign, which separates intermediates  |
|          | with high sulfur content.                                    |
| NORMAL   | campaign that does not separate by any characteristic of the |
|          | intermediate.  |
| RATCRACK | campaign that separates atmospheric residuum.                |

### Other

BEP break-even point.

## Chapter

## Introduction

A refinery consists of multiple processes that divide, blend and react hundreds of hydrocarbon types, inorganic and metallic compounds, with the purpose of obtaining commercial products. In a refinery, the required characteristics of a product are fixed. However, crude oil has characteristics that depend on crude origin. Then, if the crude oils change and products are fixed, refineries must adapt their operational configurations.

In addition, a refinery suffers from rising oil prices, advances in environmental restrictions and pressure from consumers for lower prices, thus working with narrow profit margins. It is vital for a refinery to operate as nearly as possible on its optimal level and to seek opportunities for increasing the profits. However, without some form of computational modeling, an optimum production plan that maximizes profit is hard to obtain. These are the reasons for virtually every refiner nowadays to use advanced process engineering tools to improve business results (MORO, 2003).

Since the invention of the Simplex algorithm by Dantzig in 1947, many computational mathematical models have been applied to solve specific subjects of a refinery, such as gasoline blending, refinery scheduling and planning (BODINGTON; BAKER, 1990). Láng et al. (1991) present an algorithm and a FORTRAN program for modeling crude distillation and vacuum columns. The proposed approach presents a good convergence and low memory requirements. Nevertheless, the proposed algorithm cannot guarantee the optimality of the generated solutions.

Shobrys and White (2002) present a review of the integration bottlenecks on planning, scheduling, and control of refining and petrochemical companies. Although linear programming models are most commonly applied, the introduction of reformulated gasolines has led the planners to use nonlinear models. Pinto, Joly and Moro (2000) present a nonlinear planning model for refinery production, analyzing different market scenarios of Presidente Bernardes Cubatão refinery (RBPC) and Henrique Lage refinery (REVAP), and then comparing the results with the current situation of both refineries. The model has a great potential for increasing profitability embedded in the planning activity, reaching several millions of dollars per year.

Pinto and Moro (2000) state that the existing commercial software for refinery production planning, such as RPMS (Refinery and Petrochemical Modeling System) and PIMS (Process Industry Modeling System) are based on very simple models that are mainly composed of linear relations. The production plans generated by these tools are interpreted as general trends as they do not take into account more complex process models and/or nonlinear mixing properties.

Process unit optimizers based on nonlinear complex models that determine optimal values for the process operating variables, as seen in More et al. (2010), have become increasingly popular. However, most are restricted to only a portion of the plant. Furthermore, single-unit production objectives are conflicting and therefore contribute to suboptimal and even inconsistent production objectives (PINTO; MORO, 2000). Li et al. (2006) present a linear programming model for integrated optimization of refining and petrochemical plants, determining on a case study that the profit has an about \$1.0 million increase per month comparing to the case without optimization. They conclude that integrative optimization of refining and petrochemical plants is a developing trend and it should attract more concern in the future.

Moro and Pinto (2004) present a review of the technology of process and production optimization in the petroleum refining industry. An important conclusion of this study is related to the improvement necessity of the optimization approaches. Although the mathematical programming models can be useful in refining and petrochemical companies, these approaches still lack many real characteristics of the modeled systems to be widely applied in the corporate business. A nonlinear approach represents the real nature of the processing units, as stated by Alattas, Grossmann and Palou-Rivera (2011). Therefore, a linear model would result in a precision loss in the model results (LI; HUI; LI, 2005).

Bueno (2003) presents some procedures to support the operational planning performed by oil refineries that are integrated to the logistics business of an oil company. A decision support system based on Solver, a Microsoft Excel toolbox, is proposed, using simulation, optimization and graphical interfaces combined with a what-if approach to support the refinery planning. Bueno (2003) also recommended studies about external loads for their importance on a macro view of the refinery network, which will be addressed here. Pitty et al. (2008) and Koo et al. (2008) present a hybrid simulation-optimization model, with discrete and continuous variables, of an integrated refinery supply chain. The proposed approach can capture the dynamic nature of the real system. In addition, the optimization model can consider multiple objectives.

Gueddar and Dua (2011) present a compact nonlinear refinery model based on input-output data from a process simulator, emphasizing the continuous catalytic reformer and naphtha splitter units. These authors propose artificial neural networks to deal with the complexity related with large amounts of data. However, there is not a focus on global optimization issues in the proposed approach.

Menezes, Kelly and Grossmann (2013) develop a fractionation index model (FI) to add nonlinearity to the linear refinery planning models. The FI model is developed as a more accurate nonlinear model for the complex crude distillation unit (CDU) than the fixed yield or the swing cuts models. The results are compared to the common fixed yield and swing cuts models, concluding that the FI refinery planning model predicted higher profit based on different crude purchase decision.

We can conclude that there is a lack of refinery-wide planning that considers the many processes and its nuances, especially when using nonlinear models. In addition, the studies do not employ other methods to increase profit besides optimization and modeling.

In this context, this study aims to obtain a production planning for the profit maximization in a refinery, simulating and optimizing the blending operations through a nonlinear programming model proposed by Bueno (2003) that considers crude distillation units (CDU), fluid catalytic cracking units (FCC), hydrotreatment units (HDT) and delayed coking units (DCU). It is proposed an addition to the Bueno (2003) model that takes into account the acquisition of external intermediate loads for blending into the refinery, allowing a realistic planning. This monograph also proposes methods combined with optimization, such as sensitivity analysis and the determination of break-even points of external loads and of new products, aiming to enhance the refinery planning and to increase its profit.

The external loads are explored deeply by providing methods to study which intermediates would be interesting to acquire. By comparing the results from similar intermediates, we can analyze how different intermediate properties may influence the acquisition choice. It is proposed a sensitivity analysis to evaluate the produced volume of a product. This analysis can show capacity bottlenecks or undesirable products, enabling the planner to look for unseen potential improvements and problems. The planning for the addition of a new product in a refinery is poorly discussed in the literature. Analyzing the feasibility of new products can introduce the refinery to more profitable markets. This monograph proposes a deeper study in the subject by comparing several new products and by classifying them by their profitability.

# Chapter 2

## **Problem Description**

A typical refinery carries out several physicochemical processes to obtain the required products. We can describe the general planning model of a refinery assuming the existence of several processing units, producing a variety of intermediate streams with different properties that can be blended to constitute the desired kinds of products. A general scheme of a refinery is presented in Figure 1. The n distillation units receive the oil, distilling it into multiple intermediates that are going to possibly receive a load from external sources and/or be transformed into other intermediates through the m process units. The intermediates will be mixed on the k blending pools available, leaving the refinery as one of the w specified products. The relation between the inputs and outputs, plus the operational and intermediate costs, leads to the refinery profit.

Usually, in a refinery both oil acquisition and product selling are predefined by the organization. Therefore, a minimum and a maximum market for a product, and the volume of oil acquired are usually predefined in order to meet the organization expectations (BUENO, 2003). The refineries must check the feasibility of this planning, and in case of adversities (lack of supply, broken equipment, etc.), it must match to the new reality. The volume of each oil type acquired is the most important information, since it will affect the entire refining system.

Every distillation and process units have minimum and maximum loads required, and operational costs, which are a function of the volume processed and of attributes that determines the quantities and qualities of the intermediate products generated by the unit. The refinery has inventories, which hold the intermediate volumes not blended due to economical and/or product restrictions.

Figure 1: General refinery scheme.



Source: Author.

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# Chapter 3

## Models and Procedures

We intend to obtain a production planning in a given refinery that maximizes profit, considering operational constraints. It is assumed an ideal mixture, as the compounds in the petroleum are chemically similar, for easily adding intermediate volumes, thus lowering computational times. Hereafter, the notation used for the design of the model will be presented.

Similar to Bueno (2003), Pitty et al. (2008) and Koo et al. (2008), in this study we propose an integrated approach, which is composed of a simulation-optimization model and graphical interfaces. The simulation encompasses all distillation and process units, while the optimization encompasses the intermediate volume in each blending pool  $(QBL_p)$ , which is optimized for the objective of maximum profit, having as constraints the entire scheme of the refinery and the market restrictions.

In this study we develop a model whose data is imported and exported using a user-friendly interface. Such developments have proven to be of capital importance for efficiently optimizing production planning and scheduling by accurately addressing quality issues, as well as plant operational rules and constraints, in a straightforward way (JOLY, 2012). Through Excel's interface, the necessary data to solve the model is inserted. The data is merged into the mathematical model and then the LINGO solver finds optimum values. These optimum values are exported to Excel and translated into information, which enables analysis by decision-making industry professionals.

The sensitivity analysis works by varying one parameter from the model. After solving the modified model, the results are collected and the impact of the parameter variation is analyzed.

In refineries that receive intermediates from external sources, the load must be taken into account at the planning to ensure good results. Thus, we add to this model the transfer of external intermediate loads to the refinery. The model is limited to adding distilled intermediates that go directly to blending, since adding intermediates that go to process units would largely increase the complexity of the model. The properties of the load must be specified, since it will affect the blending.

The objective function (1) maximizes the profit of a refinery by subtracting the income (product sale) from the purchase of crude oil, operational costs of units, and external intermediate loads costs. The first term is the income generated by the products sold. The second term represents the associated cost with crude oil purchase. The third term refers to total operational cost of distillation units in the refinery. The fourth term refers to total operational cost of processes units, except distillation, in the refinery. The fifth term refers to the cost of purchasing the external loads of intermediates transferred to the refinery. All symbols used in the equations are explained in the List of Symbols.

The set of constraints (2a), (2b), and (2c) are similar. The first refers to the volume of distilled oil o in distillation unit d, the second refers to the total volume distilled in unit d, and the third the total volume distilled of oil o. Constraint (3) refers to the total volume of crude oil that enters the refinery.

The set of constraints (4) refers to the volume of distilled oil (intermediate) k that leaves the distillation process plus the volume of the external load of intermediate ktransferred into the refinery (VTR<sub>i</sub>). The sets of constraints (5), (6), (7), and (8) determine the specific mass, sulfur content, viscosity index and octane rating of each intermediate k, considering the addition of the external intermediate load.

Similar to (2b), the set of constraints (9) refers to the total volume processed in unit w. The sets (10) and (11) represents the specific mass and sulfur content in each unit w, which is related to each intermediate that enters the unit.

The set of constraints (12) determines the volume fraction of intermediate t, which is the product of a reaction of intermediate i. As the reaction occurs, there is some expansion, especially at FCC. Along the expansion, there are changes in sulfur content, being redistributed through the produced intermediates. The expansion of intermediate i in unit w is determined in the set of restrictions (13). The sulfur content in the intermediate t is determined by sets (14) and (15).

The intermediates produced or distilled i are either blended or stocked. Set of constraints (16) determine that the volume of every intermediate transferred to the blending pool of a product is the volume of the product produced, restating the ideal mixture already discussed. Set of constraints (17), (18), (19), and (20) determine the properties of the product: specific mass, sulfur content, viscosity index, and octane rating. Set (21) refers the intermediates that will be stocked.

The sets of constraints (22), (23), (24), and (25) establish the expenses of distillation operation cost, processing unit operation cost, crude oil purchase, and external intermediate load purchase, respectively. Set (26) determines the income generated by product sales. The set (27) determines the distilled naphtha proportion on gasoline produced.

The set of constraints (28) refers to the maximum and minimum market restraints for each oil acquisition. Sets of constraints (29) and (30) determine the capacity limits of distillation and non-distillation units respectively. Sets of constraints (31), (32), and (33) establish the upper and/or lower proprieties for sulfur content, octane rating, and viscosity index, respectively for each product. Similar to set (28), set of constraints (34) refers to the maximum and minimum market restraints for the specific product p sale. Equation (35) restricts the maximum and minimum distilled naphtha proportion in gasoline.

Equations (4, 5, 6, 7, 8, and 21) compute the contribution of external intermediate loads into each one of the proprieties. Equation (25) determines the cost of external intermediate loads. Equations (27) and (35) restrict the maximum and minimum distilled naphtha proportion in gasoline.

#### **Objective Function**

$$\max \quad Z = \sum_{p \in P} PPS_p \cdot PBL_p - \sum_{o \in O} POS_o \cdot QDT_o - \sum_{d \in D} CDS_d \cdot QDT_d$$
$$- \sum_{w \in W} CPR_w \cdot QPR_w - \sum_{i \in I} CTS_i \cdot VTR_i \quad (1)$$

#### **Balance Equations**

Oil volume in distillation units

$$QDT_{o,d} = \sum_{c \in C} QDT_{o,d,c} \quad \forall \quad o \in O, d \in D$$
(2a)

$$QDT_d = \sum_{o \in O} QDT_{o,d} \quad \forall \quad d \in D$$
<sup>(2b)</sup>

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Oil volume by type

$$QDT_o = \sum_{d \in D} QDT_{o,d} \quad \forall \quad o \in O$$
(2c)

Total oil volume

$$QDT = \sum_{o \in O} QDT_o \tag{3}$$

Volume of distillate  $\boldsymbol{k}$ 

$$PDT_{k} = VTR_{k} + \sum_{o \in O} \sum_{d \in D} \sum_{c \in C} QDT_{o,d,c} \cdot RDT_{o,d,c,k} \quad \forall \quad k \in K$$

$$\tag{4}$$

Specific mass, sulfur content, viscosity index, and octane rating of distillate  $\boldsymbol{k}$ 

$$SPC_{k} = \frac{VTR_{k} \cdot SPCT_{k} + \sum_{o \in O} \sum_{d \in D} \sum_{c \in C} QDT_{o,d,c} \cdot RDT_{o,d,c,k} \cdot SPC_{o,d,c,k}}{PDT_{k}} \quad \forall \quad k \in K \quad (5)$$

$$SUL_{k} = \frac{VTR_{k} \cdot SPCT_{k} \cdot SULT_{k}}{PDT_{k} \cdot SPC_{k}} + \frac{\sum_{o \in O} \sum_{d \in D} \sum_{c \in C} QDT_{o,d,c} \cdot RDT_{o,d,c,k} \cdot SPC_{o,d,c,k} \cdot SUL_{o,d,c,k}}{PDT_{k} \cdot SPC_{k}} \quad \forall \quad k \in K$$

$$(6)$$

$$IVI_{k} = \frac{VTR_{k} \cdot IVIT_{k} + \sum_{o \in O} \sum_{d \in D} \sum_{c \in C} QDT_{o,d,c} \cdot RDT_{o,d,c,k} \cdot IVI_{o,d,c,k}}{PDT_{k}} \quad \forall \quad k \in K$$
(7)

$$OCT_{k} = \frac{VTR_{k} \cdot OCTT_{k} + \sum_{o \in O} \sum_{d \in D} \sum_{c \in C} QDT_{o,d,c} \cdot RDT_{o,d,c,k} \cdot OCT_{o,d,c,k}}{PDT_{k}} \quad \forall \quad k \in K$$
(8)

Volume of all intermediates processed in unit w

$$QPR_w = \sum_{e \in E} \sum_{i \in I} QPR_{i,w,e} \quad \forall \quad w \in W$$
(9)

Specific mass and sulfur content of the load in unit  $\boldsymbol{w}$ 

$$SPC_w = \frac{\sum_{i \in I} \sum_{e \in E} QPR_{i,w,e} \cdot SPC_i}{QPR_w} \quad \forall \quad w \in W$$
(10)

$$SUL_{w} = \frac{\sum_{i \in I} \sum_{e \in E} QPR_{i,w,e} \cdot SPC_{i} \cdot SUL_{i}}{QPR_{w} \cdot SPC_{w}} \quad \forall \quad w \in W$$
(11)

Volume of intermediate t produced

$$PPR_t = \sum_{i \in I} \sum_{w \in W} \sum_{e \in E} QPR_{i,w,e} \cdot RPR_{i,w,t,e} \quad \forall \quad t \in T$$
(12)

Expansion of intermediate i processed through campaign e in unit w

$$EXP_{i,w,e} = \sum_{t \in T} RPR_{i,w,t,e} \quad \forall \quad i \in I, w \in W, e \in E$$
(13)

Sulfur content of intermediate t produced in unit w

$$SUL_{t,w} = FSU_{t,w} \cdot SUL_w \quad \forall \quad w \in W, t \in T$$
 (14)

Sulfur content of intermediate t

$$SUL_{t} = \frac{\sum_{w \in W} SUL_{t,w} \cdot \left(\sum_{i \in I} \sum_{e \in E} QPR_{i,w,e} \cdot RPR_{i,w,t,e} \cdot SPC_{w,t,e}\right)}{\sum_{i \in I} \sum_{w \in W} \sum_{e \in E} QPR_{i,w,e} \cdot RPR_{i,w,t,e} \cdot SPC_{w,t,e}} \quad \forall \quad t \in T$$
(15)

Volume of the product p obtained by the blending of intermediates

$$PBL_p = \sum_{i \in I} QBL_{i,p} \quad \forall \quad p \in P$$
(16)

Specific mass, sulfur content, viscosity index, and octane rating of the product p obtained by the blending of intermediates

$$SPC_p = \frac{\sum_{i \in I} QBL_{i,p} \cdot SPC_i}{PBL_p} \quad \forall \quad p \in P$$
(17)

$$SUL_{p} = \frac{\sum_{i \in I} QBL_{i,p} \cdot SPC_{i} \cdot SUL_{i}}{PBL_{p} \cdot SPC_{p}} \quad \forall \quad p \in P$$
(18)

$$IVI_p = \frac{\sum_{i \in I} QBL_{i,p} \cdot IVI_i}{PBL_p} \quad \forall \quad p \in P$$
(19)

$$OCT_{p} = \frac{\sum_{i \in I} QBL_{i,p} \cdot OCT_{i} \cdot FOC_{i}}{\sum_{i \in I} QBL_{i,p} \cdot FOC_{i}} \quad \forall \quad p \in P$$

$$(20)$$

Volume of intermediate i that is stocked

$$EST_i = PDT_i + PPR_i - \sum_{w \in W} QPR_{i,w} - \sum_{p \in P} QBL_{i,p} \quad \forall \quad i \in I$$
(21)

Unit costs (distillation and other processes)

$$CDT = \sum_{d \in D} CDS_d \cdot QDT_d \tag{22}$$

$$CPR = \sum_{w \in W} CPR_w \cdot QPR_w \tag{23}$$

Oil acquisition cost

$$CCP = \sum_{o \in O} POS_o \cdot QDT_o \tag{24}$$

External intermediate loads acquisition cost

$$CTR = \sum_{k \in K} CTS_k \cdot VTR_k \tag{25}$$

Income generated by product sales

$$RVP = \sum_{p \in P} PPS_p \cdot PBL_p \tag{26}$$

Distilled naphtha proportion in gasoline produced

$$NPG = \frac{QBL_{gasoline,NL1} + QBL_{gasoline,NP1}}{QBL_{gasoline}}$$
(27)

#### Constraints

Constraint for the volume of oil o acquired

$$VOL_{\min,o} \le QDT_o \le VOL_{\max,o} \quad \forall \quad o \in O$$
 (28)

Constraint for the volume of oil distilled in distillation unit d

$$QDT_{\min,d} \le QDT_d \le QDT_{\max,d} \quad \forall \quad d \in D$$
 (29)

Constraints for the volume of oil processed in unit w

$$QPR_{\min,w} \le QPR_w \le QPR_{\max,w} \quad \forall \quad w \in W$$
(30)

Constraints for sulfur content, octane rating, and viscosity index of product p

$$SUL_p \le SUL_{\max,p} \quad \forall \quad p \in P$$

$$\tag{31}$$

$$OCT_p \ge OCT_{\min,p} \quad \forall \quad p \in P$$
 (32)

$$IVI_{\min,p} \le IVI_p \le IVI_{\max,p} \quad \forall \quad p \in P$$
 (33)

Maximum and minimum volume constraints for the product p sale

$$MKC_{\min,p} \le PBL_p \le MKC_{\max,p} \quad \forall \quad p \in P$$
 (34)

Maximum and minimum distilled naphtha proportion constraint in gasoline produced

$$NPG_{\min} \le NPG \le NPG_{\max}$$
 (35)

# $_{\rm Chapter} 4$

## Case Study

Refinaria de Paulínia (REPLAN) is one of the biggest refineries in Brazil. The refinery is owned by PETROBRAS, and it is located in Paulínia (São Paulo). It has two distillation units, two vacuum units, two FCC units, and one delayed coking and catalytic hydrotreatment unit. Since the units of atmospheric distillation, vacuum distillation, and the two units of FCC are very similar, they were considered as one. As stated by Bueno (2003) this presumption greatly simplifies the model without losing precision. In Table 1 are shown the unit types in REPLAN and their processing capacities.

| Unit type                        | Processing capacity          |
|----------------------------------|------------------------------|
| Atmospheric distillation U-200   | $27{,}200~\mathrm{m^3/day}$  |
| Atmospheric distillation U-200A  | $27{,}000~\mathrm{m^3/day}$  |
| Vacuum distillation U-200        | 13,000 $\mathrm{m^3/day}$    |
| Vacuum distillation U-200A       | $12{,}700~\mathrm{m^3/day}$  |
| Fluid Catalytic Cracking U-220   | $7{,}500~\mathrm{m^{3}/day}$ |
| Fluid Catalytic Cracking U-220 A | $8{,}500~\mathrm{m^{3}/day}$ |
| Delayed Coking                   | $5,\!600~\mathrm{m^3/day}$   |
| Hydrotreatment                   | $5{,}000~\mathrm{m^3/day}$   |

Table 1: Unit types and their processing capacities.

Source: Bueno (2003).

In Table 2 the percentage of different crude marks that is received on REPLAN is presented. For this model, only representative fractions were considered: Marlim P-18, Algerian Condensate, North Albacora, and Bonny Light.

The process units work on different campaigns, depending of the oils received and the products desired. According to Bueno (2003), REPLAN operates its distillation

| Benchmark crude     | Percentage of<br>received oils |
|---------------------|--------------------------------|
| Marlim P-18         | 66.40~%                        |
| Algerian Condensate | 11.30~%                        |
| North Albacora      | 8.60~%                         |
| Bonny Light         | 7.90~%                         |
| Campos Basin        | 2.20~%                         |
| Light oils BTE      | 2.00~%                         |
| Asphalt oils        | 1.00~%                         |
| Heavy oils BTE      | 0.40~%                         |
| Lubricant oils      | 0.40~%                         |
| Total               | 100~%                          |

Table 2: Benchmark crudes and their percentage received.

Source: Bueno (2003).

units on HSC campaign (High Sulfur Content), which separates intermediates with high sulfur content; ASPHALT campaign, which separates heavy vacuum residuum for asphalt production; RATCRACK campaign, which separates atmospheric residuum and NORMAL campaign, which does not separate by any characteristic of the intermediate. Since no oils selected for this study have high sulfur content, and since asphalt production is not analyzed in this case study, both HSC and ASPHALT campaigns are not considered.

The proposed model for REPLAN refinery is illustrated in Figure 2. The refinery contains four units: Distillation (CDU), Delayed Coking (DCU), Hydrotreatment (HDT), and Fluid Catalytic Cracking (FCC). The distillation separates crude oil into eight intermediates: liquefied petroleum gas (LP1), light naphtha (LN1), heavy naphtha (HN1), light gas oil (LD1), heavy gas oil (HD1), and kerosene (KR1). Those are likely blended directly. Vacuum gas oil (GO), atmospheric residue (AR1), and vacuum residue (VR1) must first be treated in process units before blend. External loads of intermediates can be added in the system.



Figure 2: Model of REPLAN refinery.

Source: Adapted from Bueno (2003).

The selection of the products is based in the table of product types sold, presented in Table 3. Except for LPG, gasoline A, and petrochemical naphtha, which are the only representative product of their group, only representative products were chosen for the model, as aviation kerosene; diesel oil type B and type E, the last one by new market requirements; fuel oil export grade, fuel oil grade 2A and grade 9A representing low, medium and high viscosity oils, being selected by their composition, demand and quality difference. Coke is assumed to be burned for internal energy generation, thus it is not considered a product.

| Category/Product     | %vol |
|----------------------|------|
| 1. Kerosene          |      |
| a. Aviation kerosene | 92%  |
| b. Other             | 8%   |
| 2. Diesel            |      |
| a. Type B            | 100% |
| b. Type E            | 0%   |
| 3. Fuel Oil          |      |
| a. Export grade      | 27%  |
| b. Type 2A           | 27%  |
| c. Type 9A           | 4%   |
| d. Other             | 42%  |

Table 3: Percentage of products sold by categories.

Source: Bueno (2003).

The model was solved in LINGO (Version 16), using the Global Solver. The solver reached the global optimum (\$ 43,604/month) on every case studied, assuring precision on refinery planning results. The computational time required on each test was less than one second on an Intel i5-2410M processor, 8 GB RAM machine, using Windows 7. The small computational time assures the model usefulness into refinery planning, and is important for sensitivity analyses and the determination of break-even points of external loads and of new products.

In Table 4 we present the test performed, the total number of variables, the number of iterations required by the solver, the average computational time required and its standard deviation, which are calculated based on a sample of 10 executions for each test, removing the highest and lowest value of the sample. For each test, there were small fluctuations on the computational time required, as seen on the last column of Table 4. Experiments to determine the nature of the fluctuations were conducted, such as hardware stress during solver's execution. Since LINGO's Global Solver is a deterministic method of solving nonlinear problems (GAU; SCHRAGE, 2004) and the results from the experiments showed variations of the computational time according to the stress on hardware, we concluded that these fluctuations are caused by computational issues (such as the concurrent use of cache memory by the simultaneous execution of other software).

As the number of iterations and the number of variables increases, the computational time also tends to increase, although not in a linear form because each test has its own peculiarities that influence the computational time required to solve through a specific method. For computational effort reasons, it is important to take note that all decision variables in the model are continuous.

| Optimization test          | Variables | No.<br>iterations | Computational<br>time (s) | Standard deviation<br>of computational<br>time (s) |
|----------------------------|-----------|-------------------|---------------------------|--|
| Bueno (2003) model         | 171       | 154               | 0.23                      | 0.005  |
| LPG test                   | 172       | 259               | 0.34                      | 0.009  |
| Light Naphtha test         | 172       | 160               | 0.23                      | 0.012  |
| Aviation Kerosene test     | 172       | 212               | 0.25                      | 0.005  |
| Gasoline test              | 172       | 232               | 0.29                      | 0.015  |
| Petrochemical Naphtha test | 172       | 241               | 0.31                      | 0.005  |
| Fuel Oil test              | 172       | 268               | 0.34                      | 0.007  |
| Fuel Oil 9B test           | 180       | 410               | 0.52                      | 0.031  |
| Fuel Oil 5B test           | 180       | 457               | 0.54                      | 0.011  |
| Fuel Oil 3B test           | 180       | 485               | 0.57                      | 0.025  |

Table 4: Computational time of global optimizations.

Source: Author.

Some external loads were studied to analyze if they are economically possible. Three intermediate loads were studied, as presented in Table 5: Light Naphtha, LPG, and Aviation Kerosene. Every load was introduced alone, with different volumes and proprieties. It is important to note that all obtained results related to the break-even point (BEP) and the sensitivity analysis refer to the REPLAN case study.

#### Light Naphtha

In the first two possibilities, we can see that the BEP varies according to the volume of the intermediate load transferred. We can infer from the next three possibilities that octane rating does not change the price, since huge quantities of the cut are needed to change gasoline octane rating. On the last two possibilities, we can see that the BEP varies according to sulfur content, since sulfur content restrictions are very limited to products that use light naphtha, e.g. diesel.

#### LPG

The actual price of LPG is  $127.8 \text{ dollars/m}^3$ . Since LPG is not reacted nor belongs to any other product nowhere in the refinery, the BEP equals to its acquisition price.

#### Kerosene

Kerosene shows a similar price to the same quantity of light naphtha, so we can infer that they are equivalent choices. This equivalency gives flexibility for the refinery.

| Stream            | ${f External} \ {f volume added} \ {f (1000\ m^3/month)}$ | Sulfur<br>content | Octane<br>rating | BEP (dollars/ $m^3$ ) |
|-------------------|---|-------------------|------------------|-----------------------|
| Light Naphtha     | 200   | 0.01%             | 90               | 152.0                 |
| Light Naphtha     | 100   | 0.01%             | 90               | 162.2                 |
| Light Naphtha     | 100   | 0.01%             | 120              | 162.2                 |
| Light Naphtha     | 100   | 0.01%             | 40               | 162.2                 |
| Light Naphtha     | 100   | 1.00%             | 90               | 140.0                 |
| LPG               | 100   | 0.00%             | _                | 127.8                 |
| Aviation Kerosene | 100   | 0.09%             | _                | 162.4                 |

Table 5: External loads behavior.

Source: Author.

There is a lack of studies about the effects of the product volumes in the refinery. A sensitivity analysis can be used by the planner for studying the profit behavior by varying the volume produced of a specific product, this manner planning what product should be looked for increasing profit. Three products were analyzed: gasoline, petrochemical naphtha, and fuel oil export grade, by manually varying the volume produced over a range. The profit variation versus the volume produced of gasoline is presented in Figure 3. Gasoline presented a small profit variation, assuring the product with a good stability over volume variation. A local optimum of 296,000 m<sup>3</sup>/month is shown in the graph. Here, the planner can infer that small volume variations of gasoline produced do not heavily affect the refinery profit.



Figure 3: Sensitivity analysis for gasoline production. The dots represent the optimized profit variation for the simulated data. The dashed line is the tendency line. Source: Author.

Source: Author.

The profit variation versus the volume produced of petrochemical naphtha is presented in Figure 4. Through the linear pattern of petrochemical naphtha, we can infer that a reduction on its production would benefit REPLAN on every case. The additional profit would reach about 3,500 dollars/month for the total cease of production case. This graph shows to the planner that petrochemical naphtha production should be avoided at REPLAN.

Figure 4: Sensitivity analysis for petrochemical naphtha production. The dots represent the optimized profit variation for the simulated data. The dashed line is the tendency line.



Source: Author.

The profit variation versus the volume produced of fuel oil export grade is presented in Figure 5. There is a local optimum that reaches 1,650 dollars/month. However, there is a wide range of production available to increase profit. The slope is steeper than on gasoline analysis: a reduction of a mere 5,000 m<sup>3</sup>/month increases refinery profit by approximately 670 dollars/month. The planner must pay attention to this behavior, since a small variation could directly influence the profit.





Source: Author.

In the literature, there is a lack of detailed economic analysis about product adding. In this study, we propose a method for quickly evaluating the economical availability of adding a new product in the planning. After the addition of the new product in the model, the BEP was determined to analyze the impact caused by the product in the refinery.

Brazilian laws recognize 18 variations of fuel oil, which are classified based on viscosity and sulfur content. The well-defined and continuous ranges of viscosity for fuel oils made this type of product a suitable option for analysis. The products chosen were fuel oil grade 3B, 5B, and 9B. They have low sulfur content (1.00% maximum) and present low, medium, and high viscosity, respectively. The model was run several times, producing a batch of 100,000 m<sup>3</sup>/month for each new product separately, varying the new product price until the profit matched the original one. This way we found the BEP. The results of the addition of each product are presented in Table 6.

Based on Table 6, we can infer that since fuel oil 5B and 9B have the same BEP, both have the same profit capacity to the refinery for a batch of 100,000  $\text{m}^3/\text{month}$ . Fuel oil 3B presents the maximum viscosity possible, since low viscosity intermediates in fuel oil

| a) Fuel Oil 3B add    | lition      |       |             | (b) Fuel Oil 5B ac            | ldition     |       |             |
|-----------------------|-------------|-------|-------------|-------------------------------|-------------|-------|-------------|
| Sulfur content        |             |       |             | Sulfur content                |             |       |             |
|                       | Lower Bound | Real  | Upper Bound |                               | Lower Bound | Real  | Upper Bound |
| Fuel Oil Exp.         | -           | 0.66% | 2.00%       | Fuel Oil Exp.                 | -           | 0.64% | 2.00%       |
| Fuel Oil 2A           | -           | 0.76% | 5.50%       | Fuel Oil 2A                   | -           | 0.76% | 5.50%       |
| Fuel Oil 9A           | -           | 0.99% | 5.50%       | Fuel Oil 9A                   | -           | 0.98% | 5.50%       |
| Fuel Oil 3B           | -           | 0.79% | 1.00%       | Fuel Oil 3B                   | -           | 0.87% | 1.00%       |
| Viscosity index       |             |       |             | Viscosity index               |             |       |             |
|                       | Lower Bound | Real  | Upper Bound |                               | Lower Bound | Real  | Upper Bound |
| Fuel Oil Exp.         | 0.380       | 0.452 | 0.452       | Fuel Oil Exp.                 | 0.380       | 0.447 | 0.452       |
| Fuel Oil 2A           | 0.490       | 0.530 | 0.530       | Fuel Oil 2A                   | 0.490       | 0.520 | 0.530       |
| Fuel Oil 9A           | 0.674       | 0.688 | 0.688       | Fuel Oil 9A                   | 0.674       | 0.681 | 0.688       |
| Fuel Oil 3B           | 0.530       | 0.553 | 0.553       | Fuel Oil 3B                   | 0.592       | 0.610 | 0.618       |
| $BEP \ (dollars/m^3)$ |             | 42.89 |             | BEP (dollars/m <sup>3</sup> ) | )           | 34.29 |             |

Table 6: New product addition.

(a) Fuel Oil 3B addition

#### (c) Fuel Oil 9B addition

| Sulfur content  |   |  |   |
|---|---|--|---|
|   | Lower Bound                                     | Real                                     | Upper Bound                                     |
| Fuel Oil Exp.   | -   | 0.57%                                    | 2.00%   |
| Fuel Oil 2A   | -   | 0.71%                                    | 5.50%   |
| Fuel Oil 9A   | -   | 0.98%                                    | 5.50%   |
| Fuel Oil 3B   | -   | 0.98%                                    | 1.00%   |
| 17: 11 1  |   |  |   |
| Viscosity index   |   |  |   |
| Viscosity index   | Lower Bound                                     | Real                                     | Upper Bound                                     |
| Fuel Oil Exp.   | Lower Bound<br>0.380                            | Real<br>0.386                            | Upper Bound<br>0.452                            |
| Fuel Oil Exp.<br>Fuel Oil 2A  | Lower Bound<br>0.380<br>0.490                   | Real<br>0.386<br>0.500                   | Upper Bound<br>0.452<br>0.530                   |
| Fuel Oil Exp.<br>Fuel Oil 2A<br>Fuel Oil 9A                                   | Lower Bound<br>0.380<br>0.490<br>0.674          | Real<br>0.386<br>0.500<br>0.682          | Upper Bound<br>0.452<br>0.530<br>0.688          |
| Viscosity index<br>Fuel Oil Exp.<br>Fuel Oil 2A<br>Fuel Oil 9A<br>Fuel Oil 3B | Lower Bound<br>0.380<br>0.490<br>0.674<br>0.674 | Real<br>0.386<br>0.500<br>0.682<br>0.684 | Upper Bound<br>0.452<br>0.530<br>0.688<br>0.688 |

Source: Author.

are the minority, for economic reasons. As the refinery must struggle to supply 100,000  $m^3$ /month of this product, the BEP increases. There is no problem of product limitation by sulfur content in any case. Fuel oil 9B gets close to the sulfur content's upper bound because the main intermediates that add viscosity, like VR1, have high sulfur content.

# Chapter 5

## Conclusions

A global optimum in the blending operations was reached in every case studied using LINGO optimization solver, assuring precise results on refinery planning. The model presented a quick solution time in every test performed, which is very important for sensitivity analyses that can be used by planners for studying refinery's profit behavior.

The sensibility analyses showed that any variation on the produced volumes of gasoline at REPLAN can strongly influence its profit, and the production of petrochemical naphtha is bad at any volume produced. Other products as fuel oil export grade give flexibility to REPLAN, as they weakly influence REPLAN's profit. This type of analysis can show capacity bottlenecks or undesirable products for any refinery and any product, enabling the planners to look for unseen potential improvements and problems.

Another contribution of this work was the modeling of the external loads transfer to the refinery. The addition of intermediate loads does not interfere deeply with the refinery scheme, so it adds flexibility, an important characteristic for keeping up on the unstable market of the petroleum industry. The BEP was obtained for several intermediates that could be transferred into REPLAN, thus allowing a more detailed planning of the refinery and an increase of its profitability. Adjusting the proposed model, it is possible to analyze the acquisition of external loads for other refineries.

The properties of the external loads influence its BEP differently, as seen on REPLAN study case: the light naphtha's BEP is influenced by the sulfur content, while the octane rating influences a lot less. It is also possible to determine equivalent products through the BEP: at REPLAN, light naphtha and kerosene are equivalent acquisitions since their BEP is the same.

The product adding allows the implementation of profitable new products into the refinery production. It also allows the refinery to search for markets that are more profitable without disrupting the refinery scheme, since only the blending pools are modified. Sensitivity analyses obtained the BEP of several new products that could be produced at REPLAN and showed how the other products would be affected. By determining the BEP, it is possible to evaluate the profitability of the new product.

With the use of the proposed model, these analyses can be easily and quickly applied on refineries by planners, with significant advantages over simpler models.

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